

## Competitor Comparison

When you compare Tipton Linen’s First Aid Safety Program to the alternatives, there’s no contest. We offer a faster, easier, all around better solution.



Program Features	Tipton Linen First Aid and Safety	Van Service (e.g., Cintas)	Do-it-Yourself
Delivery/ Check-In	Weekly or Biweekly	Monthly or Longer	None
Budgeting	Same investment every week	Fluctuating bills based on price of refills and service fees	Upfront cost plus refills (with cabinets typically cost \$123-183 and refills around \$5-9 each)
Time	No time required from the customer	No time required from the customer	Paid time and loss of productivity of employees checking cabinets and buying supplies – plus staying up to date with regulations
Cabinet Organization	With SmartCompliance®, supplies are organized uniformly between cabinets, with consistent, locked refill placement	Shelf system with inconsistent refill placement and that does not come with refill lock system	Organization managed internally, costing additional employee time
Vendor Consolidation	Tipton Linen is one of the only providers that offers a single invoice and contact for all products	Split invoicing and multiple points of contact for various products	Invoice is separate from current vendor contracts



Talk With Us Today to Learn More About our Managed First Aid Solutions.

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# The Smart Solution in Workplace First Aid Safety



OSHA Compliant | Cost Effective | Worry Free





Smart and Innovative

Our first aid cabinets will protect your employees and keep your work place safer.

- Regular Cabinet Inspections and Refills
- Dispenses Supplies One at a Time, Controlling Excess Usage and Over Stocking
- Cabinets with unique grid system that keeps your cabinet organized
- Meets or Exceeds OSHA Regulations & ANSI 2015 Standards



SmartCompliance<sup>®</sup> Refill Boxes

Never be out of stock! With weekly cabinet checks you will always have automatic replenishment and stay in compliance. ANSI compliance is clearly identified.